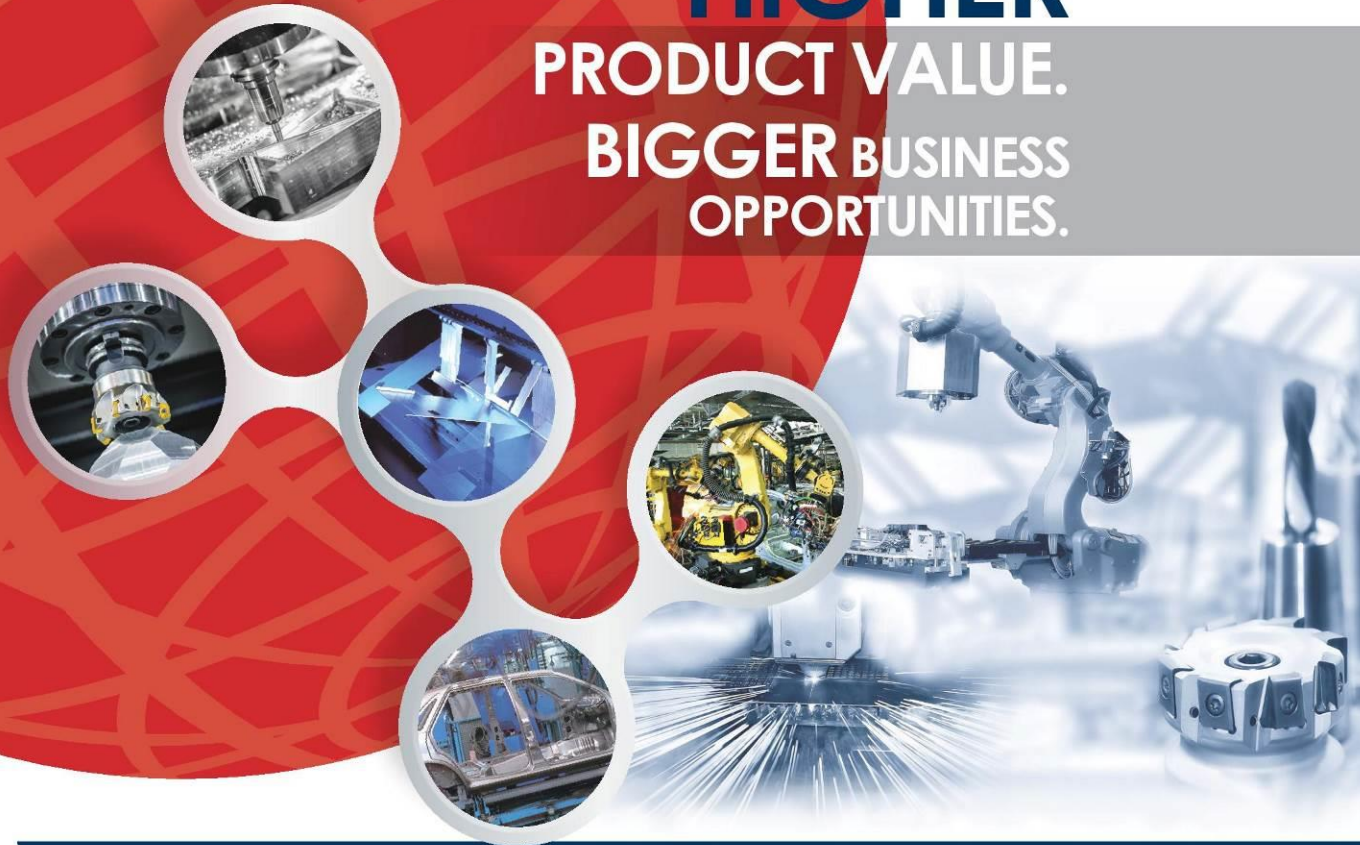


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VME
VIETNAM MANUFACTURING
EXPO 2018



AUTOMOTIVE
MANUFACTURING VIETNAM

ASSEMBLY
Technology Vietnam

8-10 AUGUST
9.00 - 17.00 hrs. 2018

I.C.E. Hanoi (Cung Van Hoa)
Hanoi, Vietnam



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Industrial
COMPONENTS &
SUBCONTRACTING
VIETNAM 2018

VIETNAM
SHEET
METAL

EA **Electronics**
ASSEMBLY
2018

ROBOTX
HANOI

Đơn vị tổ chức:

Reed Tradex

Đối tác trong nước:

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Conference
Co-organizer:



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VIETNAM MANUFACTURING
EXPO 2018

InterMold Vietnam | AUTOMOTIVE MANUFACTURING VIETNAM | ASSEMBLY Technology Vietnam



8-10 AUGUST
2018

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**START VIETNAM'S
MANUFACTURING
EVOLUTION!**



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METAL

Electronics
ASSEMBLY
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HANOI

Organized by:

REED TRADEX Reed Tradex

Local partner:

EiFEC

Conference Co-organizer:

VEIA

Post Show Fast Fact

Show : Vietnam Manufacturing Expo 2018

Date : 08 – 10 August 2018 / Time: 09:00 – 17:00 hrs.

Venue : Hanoi International Center for Exhibition (I.C.E. Hanoi), Cung Van Hoa, Cultural Palace.

Show Name:

“Vietnam Manufacturing Expo 2018” (VME)

Vietnam’s Leading Exhibition on Machinery and Technology for Manufacturing and Supporting Industries

Show Co-located

“Industrial Components & Subcontracting Vietnam 2018” (ICSV)

Vietnam’s Most Comprehensive Sourcing Platform for Industrial Parts and Components. ICSV specializes on supporting industrial products with strong influence and a wide range of product presentations for Vietnam’s supporting industry.

“Vietnam Sheet Metal 2018” (VSM)

Vietnam’s Only Sheet Metal Fabrication Technology and Machinery Exhibition. The exhibition’s profile encompasses all core sectors of the sheet metal working process. It is the center of sheet metalworking technologies, knowledge, experiences, ideas, and business opportunities.

“Vietnam Electronic Assembly 2018” (VEA)

An International Machinery Exposition for Electronic Parts and Components Manufacturing which allows the visitors to link with thousands of industrialists eager to access the global-level networking opportunities with prospective partners.

“ROBOT X Hanoi”

The Most Comprehensive Event on Manufacturing Robots, Software, Solutions, and SI in ASEAN. The heartland of robotics where international providers will bring advanced industrial robots and solutions to enhance productivity for Vietnam’s industrialists whose opportunities will be unlimited and potentials will be augmented.

International Pavilion: 5 International Pavilions:

- Japan Pavilion by ACT Inter
- Singapore Pavilion by SMF
- Taiwan Pavilion by TAMI
- Vietnam Pavilion by HPA
- Vietnam Pavilion by VEIA

Exhibitors by country: 16 Countries from Australia, China, Germany, Hong Kong, India, Japan, Korea, Kyrgyzstan, Malaysia, Philippines, Russia, Singapore, Taiwan, Thailand, United States, and Vietnam.

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VIETNAM MANUFACTURING EXPO 2018

InterMold Vietnam | AUTOMOTIVE MANUFACTURING VIETNAM | ASSEMBLY Technology Vietnam



8-10 AUGUST
2018

I.C.E. Hanoi (Cung Van Hoa)
91 Tran Hung Dao Street
HANOI • VIETNAM

Visitors No:

7,933 trade buyers both local and overseas from **30** countries which are American Samoa, Australia, Cambodia, China, Croatia, Czech Republic, Egypt, Finland, Germany, Hong Kong, Iceland, India, Indonesia, Iran, Japan, Korea, Macao, Malaysia, Nigeria, Philippines, Poland, Singapore, South Korea, Spain, Switzerland, Taiwan, Thailand, United Kingdom, United States And Vietnam.

Top 5 Visitors by Country

No.1 Japan, No.2 Korea, No.3 Thailand, No.4 Taiwan, and No.5 Singapore

Local Partner:

EIFEC Co., Ltd.



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313 Group Visits

There are 313 groups of industrialists from various sectors paid their visits to all 5 shows to discover the state-of-the-art technologies and abundant sourcing opportunities for the plastics injection, mold making and supporting industries. They are presidents, general managers, directors, chief of engineers, factory managers, research and development specialists, purchasing managers, and many more. These groups represent the positive indicators that supporting industries are ready to move forward with enhanced production efficiency and business prosperity



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Business Match Making Program

We successfully matched **166** Key Buyers

ESTABLISHED RIGHT PARTNERS AT THE RIGHT SHOW

During 3 fruitful days, Vietnam Manufacturing Expo 2018 delivers an essential channel for suppliers, subcontractors, distributors, and manufacturers to network, to demonstrate their state-of-the-art technology, to promote their best-in-class service, and to fortify a win-win business partnership within the show

HIGH-CALIBER TECHS READY TO BE ADOPTED

With comprehensive technology profile in the show floor, industrialists visiting Vietnam Manufacturing Expo will find a wide spectrum of technological solutions from top-tier technology providers that can boost up your manufacturing competitiveness. Explore our shows and find the right technology to break your production limits.

TECHNOLOGIES PRESENTED IN FULL SCALE

During the show day, all participants were mind-blow with a full spectrum of productivity boosting technologies and solutions by 200 leading brands from 20 countries. Many of exhibitors brought their latest machinery and solutions to unlock new production efficiency to propel the growth of Vietnam's manufacturing industry.



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Pre-show Activity

Press Conference VME18

Topic: “Dialogue Between The Supporting Industry Manufacturers”

Date: Wednesday, 4 July 18

Time: 13.30 – 17.00 hrs.

With manufacturing more competitive than ever, the manufacturing sector is entering the era of radical change that transforms the fundamental way manufacturers do businesses. To succeed and stay ahead of competitors, all of them should keep up with latest technologies and knowledges. In this regard, **Reed Tradex Co., Ltd.**, **NC Network**, **Universal Robot**, and **Vietnam Electronic Industries Association (VEIA)** have joined force to organize Vietnam Manufacturing Expo Forum 2018 with the topic of “Dialogue between the Supporting Industry Manufacturers” to help manufacturers catch up and share viewpoints of where the next manufacturing trend will be leading to.



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ONSITE ACTIVITIES to Get New Inspiration with More Fun

Technology Presentation by TOYO Automation Co., Ltd

Topic: “New Product Presentation – TOYO Automation Co., Ltd”

Date: Wednesday, 4 July 18

Time: 14.00 – 15.30 hrs.

On 4 July, 14.00-15.30 hrs., at Meeting Room in Exhibition Hall, I.C.E. Hanoi, TOYO Automation Co., Ltd. came to present their new products that can help Vietnam’s manufacturers upgrade their production efficiency and business expansion.



Welding Competition – Witness a Best Welder in Vietnam

In search of the best welder in the country, Vietnam-German Technology Transfer and Training Center (HWC) and Reed Tradex Co., Ltd. jointly organized the “Welding Competition” during the show days to encourage welders to see the importance of upgrading and improving their skills, which will in turn help manufacturers improve their competitiveness among Vietnamese industries such as automotive parts, oil and gas drilling rigs as well as electrical engineering and electronic parts manufacturing. The best welder has been discovered, Mr. Nguyen Van Nghia from An Son Mechanical Development Center.

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VME Forum – Discover Key to Success for Your Business

Topic: “Developing the Brand Name of Supporting Electronics Industry Products”

Date: Thursday, 09 August 2018

Time: 13.30 – 16.30 hrs.

The “VME Forum 2018” under the topic of “Developing the brand name of supporting electronics industry products,” delivering useful knowledge, perspective, and recommendations to strengthen supporting electronic industry through many thought-provoking presentations such as “Market development and industrial products commercialization in the context of integration”, “Situation and prospects of production and export of electronic products and components in Vietnam”, “EMC requirements for electrical products marketed in EU and US”, and many more. Delegates from different enterprises were enlightened on these subjects and planned to adapt these new knowledge to benefit their business efficiency in the future.

THE REWARDING LEARNING EXPERIENCE



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Shows in Show – The Route to Prosperity (daily activity)

Shows in show was a guided tour that impressed all participants with state-of-the-art technologies, machinery, and solutions whether it be parts, components, inspection, welding, pump & valve, robotic technologies and much more from selected exhibitors. Participants received an exclusive premium for completing the tour. And, this guided tour was free of charge.



COBOT SHOWCASE – Discover New Automation Frontier (daily activity)

Automation is changing the manufacturing industry; instead of removing human beings completely from the production line, why not let them join force together? Therefore, this is a good opportunity for you to get a clear picture of how collaborative robots work alongside with humans and what they are capable of to shape a future of manufacturing sector only at **Cobot showcase by Universal Robot**.



SCHEDULE	
Round	Time
1	09.30 hrs.
2	10.30 hrs.
3	11.30 hrs.
Lunch break	
4	14.00 hrs.
5	15.00 hrs.
6	16.00 hrs.



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EXHIBITOR'S VOICE

Exhibitors' Voices



Mr. Le Minh Triet
Sales Manager
ADVANCED TECH CO., LTD.

"We bring here our latest products about food packing equipment. I hope that this exhibition can bring about new customers."



Mr. Tomonobu Morisako
Sales Manager
KEYENCE VIETNAM CO., LTD

"Our company provides factory automations, sensors and measuring equipment. With the rising market in Vietnam, we are seeking for more customers and that is what we expect from Vietnam Manufacturing Expo 2018."



Mr. Tran Quang Hung
Sales Group Leader
N.I.VINA CO., LTD.

"Our company focuses on measuring devices and we are proud to be one of the main distributors for big companies such as Samsung, LG and so on. Vietnam manufacturing expo 2018 is a good place for us to promote ourselves as well as search for new potential customers. The product we want to introduce the most today is the measuring microscope device which is new updated version (model MM-800)."



Mr. Aibek Amandanov
Marketing Manager
ULALALAB

"Vietnam's manufacturing and supporting industries have been growing tremendously from the past, with more and more Korean and Japanese companies joining the market. And, Vietnam Manufacturing Expo 2018 allows me to meet and introduce our smart factory platforms to them easily."



Mr. James Chan
Senior General Manager
HIWIN TECHNOLOGIES CORP

"Our company, HIWIN, focuses on the development and manufacture of motion and system technology products since the inception. And, Vietnam Manufacturing Expo 2018 is a perfect channel to promote our company and our product to new customers."



Ms. Nguyen Thi Giang
Sales & Marketing Executive
MAT (VIETNAM) CO., LTD

"The reason we have joined Vietnam Manufacturing Expo is to expand our network and reach out to new target group of customers. This year, we would like to introduce our strength and key selling point of our designing software in the event."



Mr. Le Thanh Vinh
Chairman and CEO
NEW CENTURY INTERNATIONAL CO., LTD

"This year, we want to promote our newest technology like TIG welding machine, cutting machine, and air plasma cutting Machine in the Vietnam Manufacturing Expo 2018. We hope that we can find many customers through this exhibition."



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EXHIBITOR'S VOICE

Exhibitors' Voices



Ms. Trinh Phuong My
Senior Customer Service Manager
BW INDUSTRIAL DEVELOPMENT JSC

"We come here at the first time with a purpose of introducing our new company. The exhibition is a good business platform for the manufacturing industrialists who want to search for new product as well as catch up with latest trends."



Mr. Do Ngoc Lam
Director
KIMSEN INDUSTRIAL CORPORATION

"Our company is one of the fastest-growing companies, active in the field of manufacturing extruded aluminum and components in Vietnam by international standards. The Vietnam Manufacturing Expo 2018 is such a good place to enhance our relationship with current partners and potential ones as well as promote the image of our company."



Ms. Dao Thu Huyen
Account Manager
SEALED AIR PACKAGING CO., LTD

"We decided to join VME this year to catch up with the most recent technological trends as well as to expand our customer base."



Mr. Tran Nhat Tan
Sales Manager
IGUS VIETNAM COMPANY LIMITED

"The mission of IGUS is to use its innovative polymer materials to develop products that provide creative solutions and exceed our customers' expectations while delivering fast, accurate service. At Vietnam Manufacturing Expo 2018, we want to introduce our new products related to plastics solutions which can replace the traditional methods and materials."



Mr. Chaipol Mahamongsawat
Marketing & Business Development Director
PHOTONICS SCIENCE CO., LTD

"Photonics Science aims to be the first class supplier and a leading company for research and development in laser processing. Therefore, we come to the Vietnam Manufacturing Expo 2018 with the hope of introducing our company and promote our images as well as new updated products."



Mr. Nguyen Van Dung
Vice Director
TRI VIET TECHNICAL CO., LTD

"It is the fifth time that we have participated in this exhibition. Our company is specialized in CNC Pipe bender, sawing machine, laser and so on. We believe that the exhibition can help us advertise our products effectively, enhance network business as well as find new customers."



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VISITOR'S VOICE

Visitors' Voices



Mr. Thinh Dinh
Director
DAI DUONG INDUSTRIAL TECHNOLOGY., JSC

"I have participated in this exhibition many times and the event never disappoints me; there are a variety of technologies exhibited in the show floor. My most interested aspect here is manufacturing machine."



Mr. Le Anh Duc
CEO
DONG TAM TECH VIETNAM JSC.

"I have visited Vietnam Manufacturing Expo many times and I really like it. This event offers a great chance for buyers and sellers to find each other and form potential allies to promote their products."



Mr. Bui Van Truong
Sales Manager
EPE PACKAGING (VIETNAM) CO., LTD – VSIP BRANCH

"It is a great opportunity for me to participate in this exhibition. Thanks to Vietnam Manufacturing Expo 2018, I have great opportunity to learn more about what's new for the manufacturing and supporting industries."



Mr. Ngo Hoang Phong
Engineer
GE HAI PHONG COMPANY

"As an engineer, I have a desire to access to new products in order to understand how fast the technology is growing. Vietnam Manufacturing Expo 2018 is an excellent place for me to do so. Besides, I also got chances to meet new potential suppliers for my company, which is my main purpose to come here."



Mr. Pham Huu Vinh
Technical Section Leader (DT)
MANI HANOI CO., LTD

"I have an impression on the scale of this exhibition. This year, I come here to look for the latest packaging solution that can be suitable for my business."



Mr. Ho Quoc Vang
Marketing Manager
MMT VINA CO., LTD

"Vietnam Manufacturing Expo 2018 allows me to meet new suppliers and industrialists in the manufacturing and supporting industries easily. This is a great opportunity to seek for right technology and partners that can boost up my production power."



Ms. Cao Thi Thu Phuong
Manager Assistant
SALLWAY VIETNAM CO., LTD.

"My aim to attend the Vietnam Manufacturing Expo 2018 is finding new providers. There are numerous updated technologies and machines here and we can approach to the suppliers who are suitable for my company's field with promising products."



Mr. Hoang Manh Doan
Technical Leader
TAN NAM ENERGY AND TECHNOLOGY., JSC

"This is the second time I have visited Vietnam Manufacturing Expo. The event allows me to look for new machine, technology and solution that can help streamline my production line and work."



Mr. Le Chinh
Vice Sales Manager
TECHNOLOGY CONSULTANCY., JSC.

"Vietnam Manufacturing Expo 2018 creates great opportunities for me to approach new technologies and potential customers as well as providers. My company works on automatic field and now we are looking for new providers to widen our business. I feel satisfied with the informative catalogs and the profession of the show."



Mr. Chu Manh Dung
Assistant Manager
VIETNAM JAPAN GAS JSC.

"The show is a meeting place for manufacturing community in Vietnam where I can find all manufacturing solutions here. And, this time, I am looking for laser-cutting technology providers and suppliers who can become our partners in the future."

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VISITOR'S VOICE

Visitors' Voices



Mr. Nguyen Van Hoan
Automation Department Executive
CANON CO., LTD

"VME 2018 is a great exhibition where the most interesting ideas can be found. For my part, I came to VME in order to gain more knowledge of the latest technology and perhaps to seek a potential supplier for my company."



Mr. Le Quang Hung
Production Manager
HAHAWAVE CO., LTD

"I have met numerous promising suppliers in this exhibition and I feel satisfied about that. Furthermore, the conference is such informative and useful, which widens my knowledge about the upcoming trend in manufacturing."



Mrs. Dinh Thanh Van
Sales Manager
MAHACHEM CHEMICALS DISTRIBUTION

"This year, I am so excited to be here, the show gather a wide range of technology under one roof. The event is really a business platform where I can meet new potential partners in the industry."



Mr. Pham Vinh Ngoc
Purchasing Leader
SAMSUNG ELECTRONIC VIETNAM THAI NGUYEN

"My aim of coming to this exhibition is to learn about new technologies and products and materials which are suitable for my company's field. This is a good opportunity to learn the market in Vietnam too."



Mr. Nguyen Ha Tuan
Sales Manager
THUAN THAO INTERNATIONAL TRADE JSC

"This exhibition is one of the best business matching platforms I have visited. So, I came here to find for new strategic business partners to improve my business even further."



Mr. Bui Quoc Hung
Managar
GE VIETNAM CO., LTD

"I think Vietnam manufacturing sector is growing quickly and I come here to update new technologies and meet promising partners."



Mr. Brian Li
Supply Chain Manager
KEE SAFETY SHANGHAI CO., LTD

"It is my first time here. The exhibition is really well-organized with a variety of products. I definitely will come back next year to keep up with the industrial movements in the industry."



Mr. Pham Van Linh
Sales Manager
NISSEI ELECTRIC CO., LTD

"This is my first time at VME and everything is great. I want to observe about other companies in the industry as well as the technology that they use for their products."



Mr. Dong Ngoc Luyen
Deputy Manager of Engineering Department
SONG CONG DIESEL LIMITED COMPANY

"This is my second time I have joined this exhibition. I come here to observe latest manufacturing machines. However, I am impressed on the professional organization of Vietnam Manufacturing Expo 2018."



Mr. Nguyen Duc Thanh
Vice Production Director
VINA SAWA Company

"We are looking for potential partners through this exhibition. It strikes me that there are a lot of new companies and I believe I can find a supplier among those companies."

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- Ho Chi Minh City Association Of Mechanical Engineering (HAME)
- Ha Noi Small And Medium Enterprises Association (HANOISME)
- Vietnam Electronic Industries Association (VEIA)
- Vietnam-German Technology Transfer and Training Center(HWC)
- Vietnam Steel Association (VSA)
- Small & Medium Industrial (SMI)
- Taiwan Association of Machinery Industry (TAMI)
- Vietnam Welding Society (VWS)
- Ho Chi Minh City Automation Association (HAUA)
- Vietnam Automation Association (VAA)
- Vietnamese Society of Automotive Engineers (VSAE)
- Vietnam Federation of Mechanical Engineering Associations (VFMEA)

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91 Tran Hung Dao Street
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Next Edition: Vietnam Manufacturing Expo 2019

Date: 14 – 16 August 2019

Time: 09:00 – 17:00 hrs.

Venue: Hanoi International Center for Exhibition (I.C.E. Hanoi), Cung Van Hoa, Cultural Palace, Hanoi, Vietnam

Organized by: Reed Tradex Co., Ltd.

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Rest of the world: +66 2686 7299 Fax: +66 2686 7288

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Website:

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Local Partner: EIFEC Co., Ltd.




SEE YOU AGAIN AT "VME"
VIETNAM MANUFACTURING EXPO 2019

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